



SAV25 Data Systems
Reseller Program

A top-down photograph of a desk. In the center, an open notebook with a grid pattern is open. Two hands are visible: one from the top pointing at the notebook, and another from the bottom with fingers spread. The desk is dark, and various items like a pen, a pair of glasses, and some papers are scattered around. The lighting is warm and focused on the notebook.

www.sav25.com

Reseller Program Overview

Our reseller program is essential to us and our customers. This partnership enables our products and services to reach a greater number of customers professionally and efficiently.

We ensure our resellers competitive pricing, discounts and delivery of appropriate technical services to ensure that all customers are given accurate advice.

Our reseller Program enables the reseller to select what type of solutions to offer. Resellers can opt to resell both our software and services, or Resellers who are capable of providing technical support may distribute our software and offer their own technical services to customers.

Who can join our Reseller Program

Our Reseller program caters to any organization or individuals currently engaged or planning to start to market software, hardware and IT services. SAV25 Reseller program is not restricted to any particular market however the following organizations are of particular interest:

- System Integrators
- IT dealers/resellers /Distributors
- Software/Hardware outlets
- Hardware vendors/distributor
- On-line shops
- IT consultants
- Retailers
- IT Service Provides (ISP, ASP, etc..)
- Freelance IT Consultants
- Freelance Sales Professional / Agents

What are the benefits

Listed below are some of the benefits to resellers:

- Discount on software (new license and renewal)
- Discount on our Professional Services - Software Deployment and maintenance
- Qualified reseller may offer own Professional Services for our solutions
- No monthly order targets
- Exclusive selling rights to its own customers (using Deal registration System)
- Exclusive territories can be negotiated (monthly targets required)
- Early notification of new products, betas and upgrades.
- Priority support and help with products and pricing.

Why partner with SAV25

- Opportunity to offer our unique solutions
- We guarantee exclusive selling rights to your customers
- We are the exclusive distributor for our solutions, this exclusivity we will pass on to you as our partner
- Attractive, flexible and practical reseller program to adopt to your specific requirements as a reseller.
- **Our BIG difference** : you get recurring commission and not just a one time deal.

What are the advantages of selling SAV25 products and services?

SAV25 specializes in alternative, innovative and hi availability solutions. We have exclusive distribution partnership with some of the leading IT Global companies. Our partners are specialists on their own fields. The foundation of our solutions are the technologies developed from the ground up by our partners and not through corporate acquisitions as other IT companies are doing, in order to cope up with customer demands and fast changing pace of technology.

What is the point of reselling software which is also offered by every other IT vendor in the country?

With our solutions, your company can offer hi-availability unique, easy to use, secured and reliable solutions.

Below are the the 3 levels of our Reseller Program

Value Added Resellers

Designed for existing IT organizations engaged in selling IT products and for new IT companies (start ups) who wants to jumpstart their business with our unique offerings. Reseller can offer both our software and services to customers to increase sales revenues.

Sales Associates

For freelance IT consultants, sales professionals or individuals engaged in consulting business and wants to offer our solutions but do not have an official business organization. This program is right for you, we will authorize you to offer our solutions as our Sales Associate. Earn commission on for every sales - and for every renewal ! You get recurring commission as long as your customer renews their contract with us.

Affiliate Program

You have qualified prospects for our products and services but do not want to get involved in the sales process? Our affiliate program is right for your. Refer a customer to us and get commission for every successful referral. Our difference is , you get recurring commission and not just a one time deal. Consider your referral as your investment for the future.

Select the reseller program right for you and contact us for more details on how we can start our partnership.



SAV25 Reseller Program

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